

Open Hiring Requisition Status				Nick		
1/23/95						
			Offers	Other		
			In- Process	In Process	Open	Next 3 Mo
Development Manager/VP					1	
Edy Henderson				1		
Pat Greer				1		
Other Interviews in Process				2		
Development Engineer					4	
Other Interviews in Process				6		
Tech Support Engineer					1	
Tom Ajabi			1			
SBIR Development Manager					1	
Elaine Lusher			1			
SBIR Development Engineer						1
Information Engineer					1	
Suresh			1	1		
Human Interface Engineer						1
Washington Engineer						1
Production Assistant						1

1. total

3

11

8

4

Meikle

PRODUCTION SERVICES RESOURCES									
1/22/95		Estimation							
Services On-Line		hours/this week				hours/next week			
		Prod	UI	Engin	PC	Prod	UI	Engin	PC
Scholastic		2				1			
Intel/Tech doc		2	1		1	2	1		
Dow Jones		4			3	6	4	3	2
CMP One		4	2	10	3	2	2	2	2
total	~40	12	3	10	7	11	7	5	4
Services in Production		hours/week				hours/next week			
		Prod	UI	Engin	PC	Prod	UI	Engin	PC
Reuters		6	8	8	2	4	8	12	2
Food Net		12	4	20		12	6	20	3
CMP Two		4	1	4	1	3	1	3	2
total		22	13	32	3	19	15	35	7
Services Pending		hours/week				hours/next week			
		Prod	UI	Engin	PC	Prod	UI	Engin	PC
NY Times		3	1	1	2	24	3	24	2
Scholastic		2	2	2	1	2			1
San Francisco Examiner						1			
DataBase America		1							
total		6	3	3	3	27	3	24	3
Other Production Services Resources Use									
		hours/week				hours/next week			
		Prod	UI	Engin	PC	Prod	UI	Engin	PC
→ Sales Support		3	3		1	3	3		1
Corporate Pages			3		1		3		1
Free Services			6	1	1		1	1	1
total		3	12	1	3	3	7	1	3
misc production		6	6		8	5	6		8
grand totals		49	37	46	24	65	38	65	25

Longer term view